



TOWN OF SMITHFIELD

"The Ham Capital of the World"

INVITATION FOR BID

IFB # 21-001

March 17, 2021

Town of Smithfield

310 Institute Street

Smithfield, VA 23430

<https://www.smithfieldva.gov/>

Pest Control

Sealed bids subject to the conditions and instructions contained herein, will be received at the office of the Purchasing Agent listed below, until the time and date shown below (local prevailing time), for furnishing the services described herein.

SCOPE OF WORK_Contractor shall provide all labor, superintendence, materials, tools, equipment, testing, project safety, and other ancillary items necessary as identified to complete Pest Control Services described, herein.

Bid Due prior to: **3:00 PM., March 24, 2020**

Contract Officer:

Michael Coburn, Sr., Purchasing Agent, Michael.coburn@isleofwightus.net

**** ONE COMPLETE ELECTRONIC SUBMITTAL IS REQUESTED ****

In compliance with this invitation for bids, and subject to all the conditions thereof, the undersigned offers, if this bid is accepted within ninety (90) calendar days from the date of the opening, to furnish all of the services on which prices are quoted, at the price set opposite each item, to be performed as specified herein. The undersigned certifies he has read, understands, and agrees to all terms, conditions, and requirements of this bid, and is authorized to contract on behalf of firm named below.

Company
Name: _____

Address: _____
City / State /
Zip: _____

Telephone: _____ FAX No.: _____

E-mail: _____

Print Name: _____ Title: _____

Signature: _____ Date: _____

Addendum #1 Questions & Responses

The following questions/requests were submitted to us for response. You will see our comments in red.

Question 1:

Item #4 “termite and control maintenance plan.” Does the current plan consist of routine termite inspections and notification of termite inspection or does it also include periodic treatment for termites? Preventative or curative?

We are seeking inspections and recommendations on treatment plans if needed.

Question 2:

Item #11, “Green Products” Does the Town define ‘green products’ as those products derived from plant - based oils or any product which controls the pest population in the most efficient manner?

On this contract we intend that ‘green’ are products that are less environmentally damaging.

Question 3:

Can you please provide a summary of the most recent winning bid?

Our prior contract has differing requirements that may give misleading information and cause confusion for some. We suggest instead that you price your bid according to current markets in the pest control field. The old tabulation is attached but may not be useful.

Question 4:

Who is your current pest provider?

Terminix

Question 5:

Can you supply a copy of the last bid tabulation sheet with the current pricing?

We have attached a tabulation, but it is not a match for the prices requested in this IFB.

Question 6:

What is the total amount paid for pest control in the last 12 months?

We have no consolidated records broken down. If we could it would potentially be misleading as to future expenditures.

Question 7:

Can you provide us with the square footage instead of linear footage of each location to be serviced?

When looking at total square footage each building is of different age, condition, and general use.

Question 8:

Did you require any bed bug treatments in the last 12 months?

No

Question 9:

Did you require any termite treatments in the last 12 months? If so, what was the total paid?

We are not aware of any.

Question 10:

How many exterior rodent bait stations are currently on the properties?

There is a total of 24 at the Public Works shop that is spread across 3 buildings. Additional traps may be recommended by the contractor if needed.

Question 11:

Do these stations belong to the Town of Smithfield or will they need to be replaced by new vendor?

We believe that they are owned by the current provider so will have to be replaced.

Question 12:

Approximately how many call back service requests do you have per month?

None that we are aware of.

Question 13:

In the scope of work, it was stated you need periodic external perimeter treatments. At what frequency would we be performing exterior treatments (i.e. quarterly, semi-annually, etc.)?

Quarterly

Question 14:

Will there be one point of contact for all service requests or will there be several contacts requesting services?

We can set it up with one point of contact for now. We will have specific individuals that are responsible for different buildings, but we can establish that after award.

PEST CONTROL SERVICES - QUOTES

Company	Annual Pest Control Total	Annual Termite Control Total	Annual Renewal Fee
		* One time treatment fee	
Avid Environmental	47376	3057	
Bales Services	10860	* 1175	* spot treatment only fees per yr/ new activity treated if found - no quote given per building - email states several thousand dollars each
Orkin	6868.44	20990	\$299 for 600 linear ft and under, \$399 over 600 linear ft.
Terminix	6510	11885.5	15 % of treatment fee or \$180 (whichever is greater) TM and Records Storage - \$197.50 (currently pay \$158 for TM Office